

# The Sommelier Collection

Out-of-this-world wines that portfolios and sommeliers can't live without





If you have a question about wine, you go to Liz Dowty Mitchell. She is our resident sommelier and global wine trader with an encyclopedic knowledge of all things wine. Just ask Liz about her beloved Riojas and prepare for the wine equivalent of a TED talk.

This collection puts Liz's knowledge and passion on full display. Instead of selecting wines from a single region, Liz picked some of her favorite investment-grade wines from around the world. So, from our seller to your cellar, cheers!



Liz Dowty Mitchell
Senior global wine trader

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# Who Is Liz Dowty Mitchell?

Even if you don't recognize the name Liz Dowty Mitchell, she has influenced your wine portfolio in more ways than one. As our senior global wine trader, Liz selects all the wines on the Vinovest platform. That includes allocating wine to managed accounts and curating collections for the marketplace.

Buying and selling hundreds of thousands of wines is a monumental challenge. Fortunately, Liz wields more than 15 years of industry experience, including stays the Wine Loft and Ralph Brennan Restaurant Group. Combine that expertise with passport stamps to every major wine region, and it's easy to see why investors trust her wine selections (whether they know it or not.)





Liz has worked in all aspects of the wine industry including with wine bars, wine shops, restaurants, wine distributors, and importers.



A native New Orleanian, Liz's appreciation for fine wine extends well beyond the borders of the United States. She fawns over France's Loire and Rhône Valleys. She gushes for Greek wines and gruner veltiners. Liz even loves sherry so much that she tied the knot in southwest Spain.

Liz's passion should be obvious in the Sommelier Collection. (Otherwise, our marketing department really goofed.) There's something for everyone here, from the majestic craftsmanship of 2018 E Guigal Côte Rôtie La Mouline to the staggering returns of 2018 Domaine de la Grange des Pères Rouge.

Or, as Liz might say,

"You can't buy happiness, but you can buy wine and that's pretty much the same thing!"



Liz surrounded by her cherished Greek vines in Samos, Greece.



# **Collection Insights with Liz Dowty Mitchell**

#### What is your tweet-length review of this collection?

This is an insider's investment collection. These wines are some of the most difficult wines to procure in the world because of the demand from restaurants and collectors.

#### What was your goal when curating this collection?

I wanted to showcase some of the rarest wines that I have a connection with from my 15 years in the industry. I gave myself a personal challenge to see how many of these wines I could actually procure in decent quantities and at a good price. I have to say that I am pleasantly surprised with the results. I also wanted to put in a few of my favorite Champagnes. Right now, the Champagne market is so hot and some of the most recent vintages are so incredible.

This collection features wine from three regions that have never been in the marketplace (Loire Valley, Languedoc-Rousillion, and Spain.) What made Clos Rougeard Saumur-Champigny Les Poyeux, Vega Silico Unico, and Domaine de la Grange des Peres must-have entries?

Every now and then, an estate supersedes its region's average quality level and becomes a standout in its own league like Grange des Pères. Sometimes these wines help elevate the region and other producers to the next level, as is the case with Clos Rougeard and Vega Sicilia. These are incredibly special and groundbreaking estates that I love sharing with others.



The Liv-ex Champagne 50 has returned 9.6% year-to-date. Liz's extra research to confirm its quality doesn't hurt either.



#### Is there a wine you wanted to include but just missed the cut?

2018 Arnaud Ente Meursault "Clos des Ambres." It didn't working out because I couldn't get the pricing down enough. Merchants are a lot less willing to negotiate because of the demand and rarity of this particular wine.

These wines have the highest average returns of any collection yet. How much did return on investment factor into your selections compared to other factors like personal taste, rarity, etc...?

My first motivation was highlighting the producers that I know are unicorns in the sommelier world, meaning very hard to find and highly desirable, but that may not be as well-known as other investment-worthy wines. That said, these producers are some of the top investment-worthy wines as seen in the high returns.

#### How did your experience in the wine and hospitality industries influence this collection?

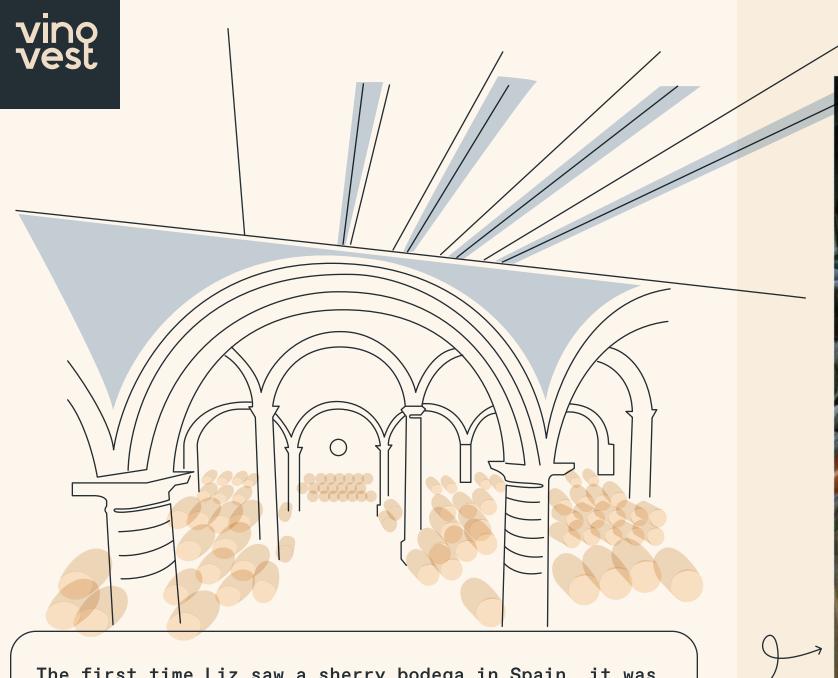
As I mentioned previously, it greatly influenced it. I wouldn't be aware of these wines if I didn't have that experience and knowledge because these wines are more insider collector/sommelier-known wines.

#### If someone could only invest in one wine from this collection, what would you recommend?

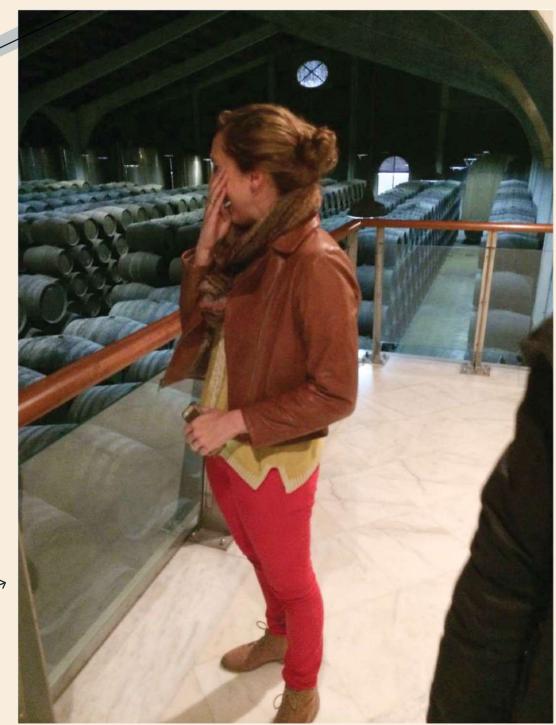
Definitely Château Rayas. No question. This wine ages gorgeously and for decades beyond what you think it can do. It is one of the most highly coveted and sought-after wines in the world.



An investment so good you can taste it (or, in this case, smell it.)



The first time Liz saw a sherry bodega in Spain, it was an emotional experience. We hope that you feel the same way about this collection.





200,000 CASES

2023 - 2050

\* \*

Vintage Champagne doesn't get more iconic than Dom Pérignon. For more than a century, this assemblage of chardonnay and pinot noir has been a fixture in popular culture. Lady Diana Spencer and Prince Charles had Dom Pérignon at their wedding. The Shah of Iran ordered bottles to celebrate 2,500 years of the Persian Empire. Taylor Swift even name-dropped the bubbly beverage on "Champagne Problems."

The 2012 vintage continues Dom Pérignon's tradition of excellence. It's elegant, powerful, and brimming with energy. A classic potpourri of green apples, crushed stones, lime, wildflowers, and smoke fills the nose while bracing acids dazzle the palate. With remarkable fruity purity and debonair finesse, 2012 Dom Pérignon has all the makings of a future legend.

#### THE FINAL SIP:

Wine critic Yohan Castaing summarized the vintage best, saying, "This 2012 incarnates the very essence of Dom Pérignon with such a concentrated degree of intensity, along with a capacity for aging."

1995	1996	1998	1999	2000	2002	2003	2004	2005	2006
VINTAGE									
33.30%	72.70%	92.30%	77%	124.50%	97.70%	74.60%	83.90%	69.60%	88%



Napa Valley doesn't have a first growth classification like Bordeaux. But if it did, Harlan Estate would be a no-brainer for the distinction. The flagship cabernet sauvignon has been a mainstay among California's cult cabs, notching 14 perfect scores from critics since its debut in 1990.

The 2018 vintage is Harlan Estate in peak form. The inky garnet wine swirls with perfumed notes of blueberry compote, crème de cassis, black cherries, graphite, iron, wildflowers, and baking spices. The medium to full body reveals thundering layers of powerful yet balanced fruit with refined tannins and a mineral-driven tension. While this Bordeaux-style red blend has tantalizing drinkability in youth, it would be criminal to open it anytime soon.

#### THE FINAL SIP:

A bottle of 2018 Harlan Estate ensures exclusive access to "the ultimate cult winery."

2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
VINTAGE									
91.50%	76.70%	100.00%	15.40%	87.50%	65.50%	92%	104.70%	17.30%	35.50%





"The Vietti 2013 Barolo Riserva Villero is a stunning wine, full of life, energy and beautiful complexity."

These words begin wine critic Monica Larner's review of 2013 Villero Riserva, and with good reason. This Barolo is the ultimate investment-grade wine. Made in minute batches (500 cases per year) and aged for five years in Slavonian oak, it marks the utmost expression of the region and what great Barolo can be.

On the nose, 2013 Vietti Barolo Villero Riserva entices with suggestions of wildflowers, cedar, dark berry compote, and tar. The full body balances grace with heft and muscularity, not unlike a footballer who moonlights as a ballerina. Bright, lush fruits sit at the center with coronas of tangy acids and polished tannins. At the end of her review, Larner noted, "This is the finest, most complete set of wines I have ever tasted from Vietti. Congratulations."

#### THE FINAL SIP:

To experience Vietti at its best, a case of 2013 Vietti Barolo Villero Riserva will do the trick.

1995	1996	1998	1999	2000	2002
VINTAGE	VINTAGE	VINTAGE	VINTAGE	VINTAGE	VINTAGE
188.10%	34.90%	13.90%	48.70%	25%	67%





Step aside, Avengers: Infinity War. The E. Guigal Côte-Rôtie La Mouline is our pick for the biggest blockbuster of 2018. This ultra-enticing syrah wields a silky and seductive body without a hard edge to be found. Not only that, but it explodes with aromas and flavors of blackberries, boysenberries, strawberries, wildflowers, lavender, espresso, incense, and spice. Even Robert Downey Jr. cannot match the suave personality of this flagship wine.

La Mouline stands out in the La La trilogy, which includes La Turque and La Landonne. Its fruit comes from warmer terroir and co-ferments with 10% viognier. The result is a more exotic and sleeker wine with high approachability. In the words of Wine Advocate's Joe Czerwinski, "This is the most complete, compelling vintage of La Mouline I've tasted."

#### THE FINAL SIP:

The super suave 2018 La Mouline has a blockbuster profile and undeniable charm, making it one of the most complete La Moulines ever.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
VINTAGE									
65.30%	61.60%	41.50%	37.10%	25.40%	19.40%	-2.40%	6.80%	15.00%	12%





"Classic Beauty." That is the nickname bestowed on 2008 Krug Vintage Brut by the Champagne house's tasting committee. The cuvée of pinot noir, pinot meunier, and chardonnay has a chiseled frame and ultra-expressive nose that makes it an instant classic. The vintage benefited from flawless weather with mild conditions producing perfectly fresh fruit with outstanding heterogeneity between the vineyards of Aÿ, Bouzy, and Ambonnay.

Cellar master Julie Cavil shows off her Midas touch with a harmoniously balanced blend that preserves the entire spectrum of flavors and aromas. As a result, critics have lobbed praise at 2008 Krug from all angles. James Suckling awarded it a 100-point rating, calling it "a perfect 2008." Others have called it "a supernova of sensation" and "(with) perfect balance." At Vinovest, we call it a must-have.

#### THE FINAL SIP:

100-point Champagnes don't come around often. In fact, this is only one of three Krug vintages ever to receive a perfect score (1996, 2002, 2008.)

1985	1988	1989	1990	1995	1996	1998	2000	2002	2003
VINTAGE									
112.80%	75.60%	118.80%	32%	166.70%	90.80%	98.20%	125.60%	60.20%	80.70%



# 2014 Bollinger La Grande Année VINTAGE QUALITY ANNUAL RETURN 21.02% ANNUAL PRODUCTION: 5,000 CASES AGING WINDOW 2021 - 2045 RARITY CRITICAL ACCLAIM 99 97 Wine Spectator The annual return is based on the average performance over the last five years across ten vintages.

The 2014 vintage marked an inflection point in Bollinger's history. Gilles Descôtes replaced Matheieu Kauffmann as the chef de cave. Meanwhile, Denis Bunner filled the newly created deputy cellar master role. The dynamic duo made an immediate impact. First, it co-inoculated the alcoholic and malolactic fermentation to save energy. Second, they installed jetting to control oxygen ingress and improve consistency.

The result is a Champagne with more focus and fullness than its predecessors. The 2014 Bollinger La Grande Année leads with mouthwatering acids that underpin a lush fruity core. Citrus, green apples, toasted nuts, flower petals, and a splash of iodine form a fragrant nose while streaks of chalkiness linger into the palate-cleansing finish. Investors will need to give this highly approachable Champagne two decades to reveal its full power and potential.

#### THE FINAL SIP:

Even a changing of the guard couldn't diminish Bollinger's staying power among top-tier Champagne houses.

1992	1995	1996	1997	1999	2000	2002	2004	2005	2007
VINTAGE									
177.60%	186.30%	33.30%	98.70%	71%	140%	90.50%	94%	92.70%	67.20%





When people think of Taittinger, they think of Comtes de Champagne. This flagship cuvée captures the best qualities of the house and distills them into a single bottle. For the 2006 vintage, chef de cave Loïc Dupont marries freshness with ripeness and elegance, yielding a truly magical blanc de blancs.

The 2006 Comtes de Champagne has evoked comparisons to the 2002 and 2004 vintages. Each is smooth, rich, and creamy, though the 2006 showcases more textural complexity and weight. Lively notes of orchard fruit, freshly baked brioche, orange zest, walnuts, and wildflowers enhance a medium to full body rife with chalk from some of the finest terroir in Côte des Blancs. In the words of wine critic Antonio Galloni, "Comtes de Champagne remains the single best value (in relative terms) in tête de cuvée Champagne. I suggest buying a case and following it over the next 20-30 years."

#### THE FINAL SIP:

Everything comes together to make 2006 Comtes de Champagne a modern classic rendition of this iconic cuvée.

1995	1996	1997	1998	1999	2000	2002	2004	2005	2006
VINTAGE									
56.50%	50.70%	205.50%	85%	83.50%	75%	73.20%	118.20%	111.30%	102.60%



The 2018 Domaine de Montille Corton Clos du Roi Grand Cru proves that age and beauty coexist. The secret: excellent terroir. This pinot noir comes from 85-year-old vines on Corton hill in Burgundy (Bourgogne) that contains pebbly marlstone soil and iron and potassium deposits. In the hands of Domaine de Montille, the fruit transforms into a gorgeous red wine with uncompromising austerity and richness.

The 2018 vintage offers a quintessential interpretation of Aloxe-Corton. It's concentrated with a muscular frame. Ripe fruits form an enticing core with haloes of finely grained tannins, vibrant acids, and sterling minerality. The multi-faceted bouquet and lingering finish don't hurt this pinot noir's investment worthiness, either. In the words of wine critic Allen Meadows, "This too is excellent."

#### THE FINAL SIP:

2018 Corton Clos du Roi takes full advantage of revered terroir and 85-year-old vines to yield a pinot noir that's more than worthy of its grand cru status.

2005	2006	2007	2008	2009	2011	2012	2013	2014	2015
VINTAGE									
10.80%	-0.90%	40.90%	-4.30%	77.20%	2.60%	22.20%	0.4%	3.20%	13.80%

# 2016 Clos Rougeard Saumur-Champigny Les Poyeux

VINTAGE QUALITY	B+
ANNUAL RETURN	12.16%
ANNUAL PRODUCTION:	2,500 CASES
AGING WINDOW	2025 - 2045
RARITY	****
CRITICAL ACCLAIM	
95 Average hist	oric rating

over the last five years across ten vintage

Clos Rougeuard is the ultimate cult winery in the Loire Valley. For eight generations, the sleepy estate has produced wine in extremely low quantities while upholding centuries of winemaking tradition. All the fruit goes through barrel fermentation, cold barrel aging, and bottling without filtration. This meticulous process ensures the most exceptional wine possible. The immaculate quality even inspired legendary winemaker Charles Joguet to say, "There are two suns. One shines outside for everybody. The second shines in the Foucaults' cellar."

The 2016 Clos Rougeard Saumur-Champigny Les Poyeux comes from 50-year-old vines on a south-facing plot in Chacé. The sandstone and limestone contribute to a chalk quality that runs parallel to the sparkling acids and intense woody qualities. With a reputation for purity and built-to-age structure, this cabernet franc makes for an ideal cellar candidate.

#### THE FINAL SIP:

2016 Clos Rougeard Saumur-Champigny Les Poyeux stands out as a high watermark for the burgeoning talent of the Loire Valley.

2000	2002	2004	2005	2006	2007	2008	2009	2010	2011
VINTAGE									
25%	68%	120%	112%	25.40%	34%	105.10%	56.20%	38.70%	24%





Vega Sicilia Unico is an exercise in extreme patience. The blend of 95% tinto fino (tempranillo) and 5% cabernet sauvignon sits in barriques for 18 months, in vats for three years, and in bottles for several years. Only after a decade of waiting can collectors and connoisseurs buy this red wine that wine expert Hugh Johnson praised as the Château Latour of Spain.

The 2012 Vega Sicilia Unico is many things – decadent, statuesque, and polished. There's one thing it's not: overpowering. The tempranillo displays the utmost restraint as an ocean of red fruits, sandalwood, smoke, wildflowers, smoked meats, and loam coat the palate. The myriad complexity reveals itself with time in the glass, reflecting the unmatched character that makes Unico a living legend. Don't just take our word for it. Wine critic Tim Atkin called the 2012 vintage "one of Spain's greatest reds."

#### THE FINAL SIP:

Few wines have a stronger claim to the throne of Spanish red wine than the perpetually prodigious Vega Sicilia Unico.

1996	1998	1999	2000	2002	2003	2004	2005	2007	2008
VINTAGE									
40.80%	62.10%	26.40%	15.40%	42%	35.70%	20%	29.60%	66.70%	39%



4.800 CASES

2022 - 2045

96 Falstaff

\* \* \*

Sergio Manetti acquired Montevertine in 1967. Four years later, he released his first vintage. And while other wineries developed blends that would become Super Tuscans, Manetti remained loyal to the sangiovese grape. The reliance on Italy's prized grape and artisan techniques has made Montevertine one of the rare beacons of true Chianti Classico.

The 2018 Montevertine Le Pergole Torte offers a complete expression of sangiovese. The shapely body holds ripe red fruits, crushed rose petals, licorice, incense, violets, and baking spice. Tangy acids emerge on the mid-palate, while glossy tannins pervade the tightly wound structure, both hallmarks of the estate. Investors can safely hold 2018 Le Pergole Torte for more than two decades as it unwinds with time in the cellar.

#### THE FINAL SIP:

Montevertine's reverence for tradition makes Le Pergole Torte an archetypal example of Chianti Classico.

2004	2006	2007	2008	2009	2010	2011	2012	2013	2014
VINTAGE									
108.60%	196%	113.80%	140%	108.80%	165.10%	84%	75.60%	137.4%	147.20%



The 2009 Château Rayas Châteauneuf-du-Pape Reserve defies easy categorization. On the one hand, it's supremely elegant. An acrobatic bouquet entrances the senses while silky tannins sweep across the palate. Meanwhile, Rayas Châteauneuf-du-Pape is intense and powerful. It has a brawny structure with deep layers of concentrated fruit. Combined, the dichotomous forces make this grenache one of the most dynamic wines in the Rayas portfolio.

The ever-evolving nose is just as rich as the body itself. Red and blackberries, cherry liqueur, licorice, violets, wildflowers, and baking spice form a densely packed core. Note that 2009 Rayas Châteauneuf-du-Pape is never brooding. It remains nimble on its feet with striking clarity and a bubbly personality. Wine critic Robert Parker wrote that "this monumental Rayas is breathtaking," while Rayas owner Emmanuel Reynaud said drinking it in youth would be infanticide.

#### THE FINAL SIP:

2009 Château Rayas Châteauneuf-du-Pape Reserve marries grace and power in a way that is impossible to ignore.

1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
VINTAGE									
218.20%	274.60%	212.80%	200.10%	191.80%	268.70%	180.30%	187.30%	107.70%	229.10%



# 2018 Domaine de la Grange des Pères Rouge

VINTAGE QUALITY	B+
ANNUAL RETURN	73.51%
ANNUAL PRODUCTION:	3,000 CASES
AGING WINDOW	2023 - 2033
BARITY	****
CRITICAL ACCLAIM	
92 Average histor	ric rating

over the last five years across ten vintages

Only a few wineries have ever achieved cult status. Fewer of them have had a more challenging climb to superstardom than Laurent Vaillé of Domaine de la Grange des Pères. His estate hails from Languedoc-Roussillon, a region with poor soils and unforgiving limestone. However, with the help of bulldozers and a little dynamite, Vaillé found world-class terroir. Combine that with his meticulous winemaking practices and extremely low yields, and Grange des Pères ranks among the most in-demand names in the world.

Vaillé tinkers with the blend until it piques his satisfaction. That usually includes 40% syrah, 40% mourvèdre, 10% counoise, and 10% cabernet sauvignon. The resulting wine transcends its appellation with jammy layers of red fruits, violets, tobacco, spice, and smoked meats. A firm tannic backbone frames the concentrated core, leading to a savory finish. Do not hesitate to snag a bottle (or two) of this red blend. With no export manager, marketing, or tasting room, opportunities to invest in Domaine de la Grange des Pères Rouge are far and few.

#### THE FINAL SIP:

Domaine de la Grange des Pères Rouge is everything that a cult wine should be – outstanding terroir, world-class winemaking, no-frills marketing, and demand that far exceeds supply.

2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
VINTAGE									
334.90%	512.10%	387.80%	285.50%	395.10%	364.30%	522.60%	335%	206.40%	331.80%



Winston Churchill loved Champagne. In 1946, he even wrote, "I could not live without Champagne. In victory, I deserve it. In defeat, I need it." While he enjoyed several brands (Möet & Chandon, Giesler, and Pommery), none could surpass his love of Pol Roger. As a result, the Champagne house not only named a cuvée after him but also sent the British Prime Minister a case every year on his birthday.

If Churchill were alive today, he'd surely fawn over this eponymous brut. Orchard fruit, orange zest, lemon, honey, mint, sage, and hints of brioche unfurl from the glass. A pillowy body reveals a fruity core with shimmering acids and a creamy, mousse-like finish. From start to finish, it is powerful and compelling without an ounce of unnecessary weight. As wine critic William Kelley noted in his review, "This is an elegant, penetrating rendition of Churchill that stands out for its charm and effortlessness."

#### THE FINAL SIP:

You don't have to love Champagne as much as Winston Churchill to know that this brut cuvée has the power, grace, and structure to earn a spot in any cellar.

1988	1990	1993	1995	1996	1998	1999	2000	2002	2004
VINTAGE									
26.50%	74.60%	142.20%	96.60%	55%	123.50%	98.30%	51%	77.30%	62.40%



# Wine investing done right. Curated by sommeliers, selected by you



Tuesday, June 7
1 PM EST / 10 AM PST

